

J . HASTINGPREMNATH

No.1/6,9th St,Kasthuri Nagar,Sundarapuram,Coimbatore – 641024
Mob: 9843492987 // E Mail : hastingpremnath@gmail.com

Professional Summary

To obtain challenging and rewarding position and grow in an Organization. Trust worthy with whole Duration years of practical experience and dedicated work ethic. Self-motivated and Consistently provide first class results in line with stringent targets and deadlines.

Experience

Manager – Operations **Aug 2023 to Till**

VANMOH Chit Funds Pvt Ltd - Coimbatore

Handling Portions

- HR
- Administration
- Finance
- Branches – Coimbatore , Coonoor , Karamadai
- Entire Department Heads

Admin Officer **June 2022 to July 2023**

SASI Creative Colleges - Coimbatore

Handled Portions

- Administration and Operations
- Assist to HR
- System Admin
- Recruitments
- House Keeping
- Gardening
- Electrical and Plumbing
- Security - TPA
- Hostel – Boys and Girls
- Academic Coordinators
- **Reporting to CEO & Chairman.**

GENERAL MANAGER **Dec 2017 to Mar 2020**

P V MOTORS & P V BATTERIES - Coimbatore
PIAGGIO DEALER
ROOTS BATTERY DEALER

Handled Portions

Vespa & Aprilia

- Sales
- Service
- Outlets
- HR with KPI
- Accounts
- Admin Managements
- Profit & Loss

ROOTS BATTERIES

- Sales
- Service
- Dealer – Channel Development & Supply Chain Management
- HR with KPI
- Accounts
- Admin Managements
- Profit & Loss

Reporting and P&L Discussions with Managing Directors Only.

Asst. Manager - Admin & HR Operations **Mar 2014 to Dec 2017**

SRIET Engineering & Polytechnic Colleges - Coimbatore

Handled Portions

- Academic Staffs
- Director of Anti Ragging
- Non-Academic Staffs
- HR – Member of Recruitment Board & KPI
- Hostel (Boys & Girls) & Canteen – Engg & Polytech
- Transport
- Student Affairs
- Staff Well Fare
- Rapid Action Force – For Discipline Activities
- Sports Trainer – Indoor Games
- Drill Trainer for Boys & Girls

DEALER MANAGER – SALES **Mar 2011 to Feb 2014**

LGB – TATA MOTORS – COIMBATORE

(Small Commercial Vehicles**)**

Handled Portions

- Branches - Coimbatore, Erode,Tripur,Pollachi & Udumalpet,The Nilgris Districts.
- In House Trainer – Product, Rectify & Replacement
- Maintain Sales,Service,Spares
- No way to Re job.
- Handle 24Hrs helpline Vehicle with fully equipped.
- Vehicles should be kept on honest delivery commitment.
- Average 70% vehicles should be done alignment, washing, rust & Teflon treatment.
- Create awareness in market for vehicle maintenance thru proper service camps.
- Maintain good rapo between service peoples & Management.
- Always take any issues thru proper channel.
- HR with KPI

MANAGER – SALES **Mar 2009 to Feb 2011**

RAJARAJAN MAHINDRA – PONDICHERRY

Handled Portions

- HR with KPI
- In House Sales Trainer – Grooming, Sales, Product, Selling Skills.
- Keep manpower with full equipped.
- Before Sales activity do ground works properly.
- Weekly twice conduct roll plays.
- Internal product test.
- Tripled division revenues for each sales associate.
- Expanded sales to include mass market accounts.
- Expanded sales team representatives.

TEAM LEADER **Mar 2007 to Feb 2009**

MPL FORD – PONDICHERRY

- In-house trainer for Sales, Product, Selling skills.
- Maintain manpower for continuous profitability.
- Increased state sales from 25 nos to 55 nos retail per month.
- Managed 3 sales Teams at Pondicherry in and around.
- Implemented training course for new recruits — speeding profitability.

SALES CONSULTANT **Jan 2004 to Feb 2007**

KUN HYUNDAI – PONDICHERRY

- Keep timing and communication on time.
- Always keep sales kit with competitor’s product.
- Be honest on my commitments.
- Increased sales from 15 no’s to 35 no’s retail per month.
- Plan to achieve above the target.

Core Qualifications

- Technology
- MS Office (Word/Excel/PowerPoint/Project)
- Streaming Media, Open View
- Windows (all).

Education

BBA - Manonmanium Sundaranar University **2014**
Hr. Sec Shanthi Nikethan Hr.sec.School , Ambilikkai **2001**
SSLC Municipal Hr. Sec School , Palani **1999**

Accomplishments

Global Market Expansion Strategies
Business & Channel Development
Sales Team Training & Management
Complex Negotiations & Sales Cycles
Indian Driving License No:TN57Z20010002838
MCWG/LMV / HTV / BADGE NO:13857
[Trained at Institute of Road Transport Corporation TNSTC - Pollachi Branch]
Indian Passport No : K1125377
Unique Identification No : 4672 4662 5316

Languages

Expert written and verbal fluency in English, Tamil
Oral Conversant in Hindi, Malayalam

Professional Affiliations

Trainer

- Disciplinary Actions & Activity
- Sales
- Administration
- Operations
- Motivations

Personal Information

NAME	: J. HASTINGPREMNATH
FATHER'S NAME	: K. JEGANATHAN
DATE OF BIRTH	: 3rd APRIL 1982
MARTIAL STATUS	: MARRIED
NATIONALITY	: INDIAN
GENDER	: MALE
LANGUAGES	: TAMIL , ENGLISH
RESIDENCE	: No.1/6,9th ST,"ANBAGAM"KASTHURI NAGAR SUNDARAPURAM COIMBATORE - 641024
COMMUNICATION	: Mob : 9843492987
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DECLARATION

I hereby declare that the details are furnished above are true and correct to the best of me Knowledge and belief.

DATE : **J. HASTINGPREMNATH**

PLACE : COIMBATORE